



NEW HORIZONS COMPUTER LEARNING CENTERS

**Company overview and
Online Live Demonstration**

Agenda

- Who is New Horizons? The Partnership
- Why Online Live (OLL)?
- Advantages with OLL?
- Client feedback with OLL
- Demo
- Questions

Who We Are

- World's largest information technology training company
 - Largest Microsoft trainer worldwide -Cisco–Training partner of the year
- Global network of over 300 locations in 70 countries
- Delivering training and service excellence for over 25 years
- Client's entrust their training investment to us because we have the:
 - Highest quality instructors*
 - Most comprehensive content, Official curriculum
 - Ability to continually expand and adapt our offerings to meet the needs of our clients – across technologies, geographies and industries




What We Do

- Deliver a full range of technical, application, and business skills training solutions
 - Desktop Applications (i.e., Word, Excel, Access, Project, Adobe graphics)
 - Advanced Technical Solutions (i.e.- Microsoft, Cisco, Citrix, PMP, Linux, CISSP, Comptia, ITIL, and various other IT offerings)
- Blend cutting-edge and time-honored approaches to fit the learning style of the individual and the broader knowledge objectives of the organization.
- Offer more courses, at more times, in more locations than any other computer and business training company

Information Technology Certifications Supported by New Horizons

Microsoft

Microsoft Certified Professional (MCP); Microsoft Certified Systems Administrator (MCSA); Microsoft Certified Technology Specialist (MCTS); Microsoft Certified Desktop Support Technician (MCDST); Microsoft Certified Professional Developer (MCPD); Microsoft Certified Systems Engineer (MCSE); Microsoft Certified Application Specialist (MCAS)

CISCO SYSTEMS


Cisco® Certified Network Associate (CCNA®); Cisco® Certified Design Associate (CCDA®); Cisco® Certified Network Professional (CCNP®); Cisco® Certified Security Professional (CCSP®); Cisco® Certified Design Professional (CCDP®); Cisco® Certified Voice Professional (CCVP®)

 **vmware**

Certified Virtualization Expert (CVE), vSphere 4.0, VCP, VMSecurity

CITRIX

Citrix Certified Administrator (CCA); Citrix Certified Enterprise Administrator (CCEA); Citrix Certified Integration Architect (CCIA)


New Horizons
Computer Learning Centers

Information Technology Certifications Supported by New Horizons



CompTIA A+; CompTIA Network+; CompTIA Security+; CompTIA Linux+ ; CompTIA Project+, CompTIA Convergence+



Certified Ethical Hacker (CEH); Certified Hacking Forensics Investigator (CHFI)



Certified Information Systems Security Professional (CISSP®); Systems Security Certified Practitioner (SSCP®)



Security Certified Network Specialist,
Security Certified Network Professional,
Security Certified Network Architect



Business Skills Certifications Supported by New Horizons



Project Management Professional (PMP); Certified Associate in Project Management (CAPM)



IT Service Management Foundation (ITILF), IT Service Management Practitioner

What is OLL?

- Online Live is a highly interactive virtual classroom experience, led by a live instructor broadcasting to multiple locations.
- Students can attend an Online Live class from any New Horizons/ NetPro location and the class is made up of students from multiple locations which allow us to take advantage of economies of scale to eliminate cancellations.
- Students can speak directly with the instructor and hear the lecture.
- During student labs, students work on virtual machines, allowing them to gain real world experience.
- All while providing the high quality training you have come to expect from New Horizons.

The Partnership

- NetPro/ Inova & New Horizons
- A powerful partnership brought about through technology and the cloud.
- NetPro is the exclusive provider of NH training in Curacao and Aruba. More locations to follow!
- Official start day was April 2011
- Beta tests in May 2011.
- Open for business now.

Why Choose New Horizons? MTM

- Over 98% of New Horizons clients would recommend New Horizons to others.
- Over 70% of the new knowledge and skills learned at New Horizons is applied on the job within the first eight weeks.
- Over 98% of our clients utilize the knowledge and skills gained through New Horizons training in their job.
- Over 59% of New Horizons students state that the training received was critical to their job performance.
- New Horizons students spend over 44% of their time on the job using their new knowledge and skills gained through New Horizons training.
- Over 60% of the students surveyed say that New Horizons training had a significant impact on increasing quality.

Why OLL - Existing scenario

- What's on the menu
 - Not enough classes to fill the diverse needs of our clients.
- Cancelled classes
 - Single biggest complaint from our clients.
- The class is not being offered when I am available.
- Travel is too costly.
- I cant travel.

The new Scenario for training Advantages of OLL

- Schedule includes 230 classes this month
- Select a convenient date/ time for you
- Get the exact class you want
- Instructor led, authentic labs, official courseware
- Unique classes running regularly

Client feedback - Adoption Rate

- Highly interactive
 - Chat feature
 - Questions queue
 - Private questions or group questions.
 - Breakout rooms
- Less interruptions
- Remote capabilities
- MTM scores equal to or better than ILT
- New York City and other large markets are only OLL

OLL Demo

- Live class
- All class outlines can be found on the New Horizons website:
 - www.newhorizons.com

Questions???????

